



ANNUAL REPORT 2017

Dear Friends,

Thank you for taking the time to review our 2017 annual report for East Texas Communities Foundation (ETCF). We hope that you are able to use this to guide you in identifying your purpose, passion and place for charitable giving!

Our **PURPOSE** at the Foundation is to provide simplified giving tools that h Ip donors reach their charitable goals. Inside these pages, you will find information and stories about how current donors use their funds at ETCF to do just that. Ultimately, we hope this report shows you that ETCF is the perfect partner to unite your charitable passions.

2017 was a year of growth for many, as the stock market had one of the strongest years in recent history. Here at ETCF, along with phenomenal investment growth, we had a historic year for giving – our fund holders made grants of more than \$7 million to nonprofits located in East Texas and across the United States. Our staff welcomes the opportunity to assist donors with their **PASSION** for making our communities a better place to live, grow and thrive.

The board of directors and staff are committed to serving our entire 32-county region of East Texas. This unique geographical region is home to generous people, working to improve the lives of our neighbors. It is our desire to be available to help when the time is right. Call us - we welcome the opportunity to visit with you and your trusted professional advisors or boards to discuss current and testamentary giving options. Together, we can create a plan to achieve your goals and create a lasting legacy in the **PLACE** you call home.

You have many choices as you consider partners to help you with your charitable mission. We believe that philanthropy builds community. ETCF supports philanthropy by offering simple ways for donors to achieve their charitable goals. We look forward to working with you to meet your goals too!

Kyle L. Penney President

East Texas Communities Foundation

Doug Bolles Board Chairman,

East Texas Communities Foundation

The Tyler Area Chamber of Commerce recognized East Texas Communities Foundation as the 2017 Small Business of the Year at their annual meeting in early October. Pictured left to right: Shannon Dacus, Kyle Penney, Rick Allen, Kristen Seeber.

Education: A grant from the Edwin A. "Blue" and Janice Owen Miller Charitable Fund was used by Athens Public Education Foundation (APEF) to enrich the lives of students at Athens Independent School District. APEF made 15 grants to teachers throughout the district which impacted over 1800 students.

STAFF

Kyle Penney, President/ CEO	kpenney@etcf.org
Mary Lynn Smith, Program Officer	mlsmith@etcf.org
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Holly McFarlin, Director of Public Relations	hmcfarlin@etcf.org
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Lisa McIntyre, Assistant to the President	Imcintyre@etcf.org

2017 Financial Summary

Total Assets 12/31/16 \$80,303,923
2017 Contributions \$6,754,022
2017 Grants(\$7,177,768)
Net Investment Activity \$10,870,254
Net Operating Expenses (\$712,630)
Total Assets 12/31/17 \$90.037.801

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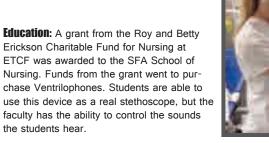
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Community: The City of Longview held their 4th of July Fireworks and Freedom Celebration at Maude Cobb Convention and Activity Complex. Grants recommended by ETCF Donor-Advised fund holders provided support for the fireworks at the event.



Human Services: ETCF donors supported Hiway 80 Rescue Mission's Annual Thanksgiving Meal. The ministry estimated around 1,100 meals were served between their Tyler and Longview locations.

Human Services: Over \$120,000 in grants were initiated by ETCF fund holders in the wake of nine confirmed tornadoes that impacted Henderson, Van Zandt and Rains counties. Pictured is Andy Teague cleaning up his living room after the April tornadoes. (Picture credited to Andy Jacobson/The Dallas Morning News)







Excellence, Accountability, Impact. $^{\!\scriptscriptstyle{\mathsf{TM}}}$

Confirmed in Compliance with National Standards for U.S. Community Foundations

FIND YOUR

PURPOSE.

DONORS

-Investing in our communities.

Giving options help donors achieve their charitable goals.

East Texas Communities Foundation (ETCF) works with individuals, families, businesses, financial advisors and nonprofit organizations to create charitable funds which supportawide variety of community causes and individual philanthropic interests. ETCF offers 7 different types of charitable funds to meet the unique needs of our donors.



FUND TYPES

Individuals turn to East Texas Communities Foundation to fulfill their charitable and financial goals. Sometimes, they wish to create a charitable fund using a personal asset— such as cash, securities, retirement funds, business interests, real estate and mineral interests. Often, they are looking for advice on how best to address an issue or support an organization that is important to them. ETCF offers 7 fund types to meet the many needs of our donors.

DONOR-ADVISED FUNDS

Donor-Advised Funds are a flexible and easy way to support the organizations and issues you care about—both now and in the future. As a donor, you may make gifts to your fund at any time, taking a tax deduction for the year in which the gift is made. You, or your designated advisor, may then make grant recommendations at any time from the fund to charities of your choice. A donor-advised fund may be created by an individual, family, group, or organization to support public charities.

SCHOLARSHIP FUNDS

Scholarships are often established by individuals or organizations to support academic interests or to memorialize a loved one. Scholarship funds provide for a certain school or field of study to perpetuate through a deserving student's education. Businesses and civic groups may set up scholarship funds to encourage students to pursue a related field of study, honor a founder or long-time employee, or to encourage the next generation of community leaders.

NONPROFIT ENDOWMENTS

Nonprofit organizations and their donors can establish a permanent endowment fund to support a charity in perpetuity. ETCF provides investment management and can help charities receive complex assets such as real estate or business interests. An endowment fund sends the message to the community that an organization is building for the future. ETCF offers both permanent and non-permanent endowment options.

FIELD OF INTEREST FUNDS

Field of Interest Funds benefit many charitable organizations within a defined category of interest. You may choose a certain geographic area or an area of need — such as health care, disaster relief, homelessness, education, the environment, etc. Field of Interest Funds can establish a permanent legacy for your community.

DONOR-DESIGNATED FUNDS

A Donor-Designated Fund is similar to a Donor-Advised Fund, but it focuses on a single charity or several named charities. The advisor may recommend grants to support the organization(s) at any time from income and principal. Funds remain invested, earning income to support the charity's mission.

PROJECT FUNDS

A Project Fund can be customized to support a specific charitable program or project. For example, this fund could be used as a financial investment tool during a capital campaign or construction project for a nonprofit organization— either as a one-time opportunity or as a multi-year program or initiative. The fund can receive contributions and make distributions based on a schedule that best fits the needs of the project.

UNRESTRICTED FUNDS

The Unrestricted Charitable Fund offers the broadest option for charitable giving in your community. This fund is used to address East Texas communities' most pressing needs, as those needs change over time. By making a gift or bequest to the unrestricted fund, you are helping support East Texas charities to address the most relevant needs of our community—forever.



Local nonprofits improve lives in our communities.

Nonprofits touch lives in the communities they serve. East Texas Communities Foundation supports nonprofit organizations that provide services for East Texans and beyond. Communities benefit from having a range of organizations working on crucial issues, from improved health care and affordable housing to environmental protection and artistic expression.

ETCF takes pride in being a valued resource for nonprofits—by educating nonprofi leaders, providing grant support and bringing people together.



As a fellow nonprofit, East Texas Communities Foundation is keenly aware of the funding challenges facing charitable organizations. ETCF can assist nonprofits in two significant ways. First, in its role as grant maker, ETCF has distributed millions of dollars to nonprofits. Second, ETCF assists the nonprofit sector through careful stewardship of endowments for charitable agencies. If you are a staff member, board member, friend, volunteer, or advisor of a nonprofit organization, you may find that placing an endowment with East Texas Communities Foundation is a cost-effective and practical way to manage and build your organization.





ENDOWMENT

Building For The Future- Now.

1. Create the Endowment: Endowments are an attractive option to donors, particularly those who wish to make large gifts or leave a gift by bequest, since their donation is invested in perpetuity and only annual income is expended for short-term operating costs. Even a small endowment is a seed to which your organization and supporters can grow over time.

2. Build the Endowment: East Texas Communities Foundation's endowments are managed by professional investment managers chosen by its Investment Committee for their expertise. Because the funds are pooled for investment purposes, agency endowments at ETCF obtain lower fees, greater diversification of investments to protect against market fluctuations, and more efficient investment service than

endowments that are invested separately.

ETCF is able to handle gifts of publicly traded and closely-held securities, real estate, life insurance, and more, while providing the expertise needed to receive these types of gifts into your agency endowment.

3. Partners for Future Growth: East Texas Communities Foundation advocates endowment building because this source of permanent capital helps organizations plan for a stable and secure future. Almost 100 nonprofit organizations are already building endowments with us. Nonprofit Endowment funds provide organizations with a reliable, ongoing source of financial support.



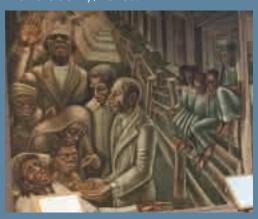
John Biggers **Mural- The** History of Black **Education in Morris County**

Northeast Texas Community College (NTCC) and the Tyler Museum of Art received gifts from The Burt and Nancy Marans Charitable Fund at East Texas Communities Foundation to restore a 1955 mural by Dr. John Biggers.

The piece, which is on a single bolt of muslin measuring twenty-two feet long and six feet tall, will be on permanent display at Northeast Texas Community College in Mount Pleasant, Texas.

Dr. Biggers was a well-known, highly respected African American artist, muralist, author and lecturer who passed away in 2001. With the addition of the mural, NTCC will be home to the largest known collection of Dr. Biggers' artwork.

The story of the unique piece begins in 1955 when Biggers was commissioned to paint the mural. The artwork depicts the struggles that African Americans faced in the early 20th century while trying to obtain an education. After the painting was completed, it was displayed for several years in what was once George Washington Carver High School, the African American school serving the Naples and Omaha communities in Morris County, Texas.



EAST TEXAS GIVING DAY



\$498,664

2170 Gifts

29% of donors indicated they were first-time donors to theorganization

Percentage of Donors 48% that Covered the Fees

\$118,584 Total Matching Funds Raised by Nonprofits

177 TOTAL NUMBER OF NONPROFITS

Average Gift \$172







East Texas Giving Day was held from 6:00 a.m. to midnight April 25, 2017. During East Texas Giving Day, nonprofit organizations encouraged their donors and the public to make charitable donations online at www.EastTexasGivingDay.org.

This initiative, organized by East Texas Communities Foundation (ETCF), provides citizens across ETCF's 32-county service area an easy platform to support the mission of local nonprofits that serve our communities.

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For us, one of the most rewarding aspects of participating in East Texas Giving Day was getting to collaborate with other nonprofits in my community. We serve many of the same clients and it was great to work together on developing a county-wide giving campaign.

Emily Belue, Salvation Army of Longview, Texas





Mental Health Awareness on the Rise in East Texas Thanks to Local Initiatives

When Doug and Mo McSwane's son, Patrick, was diagnosed with schizophrenia in 2005, their awareness of treatment options in East Texas was extremely limited. The family managed the disease for a short-time, but in 2012, Patrick lost his battle with schizophrenia.

The McSwane's gave purpose to the family's loss by working with Samaritan Counseling Center of East Texas to organize the first Peace of Mind conference in 2014 aimed at reducing the stigma surrounding mental illness and building awareness of the signs and symptoms. The McSwanes use their donor-advised fund to support organizations providing assistance for families dealing with mental illness.

"Everyone at some point will encounter a form of mental illness," said Doug McSwane, a lawyer at the Potter Minton Firm and advisor to the McSwane Family Charitable Fund held at East Texas Communities Foundation. "It doesn't make any difference if you're rich, poor, what your gender is, what your race is, mental illness can affect us all."



Mo and Doug McSwane, with help from the Samaritan Counseling Center of East Texas, formed the Peace of Mind conference held every fall in Tyler, Texas.

FIND YOUR

PLACE.

Professional ADVISORS

A vital role in helping grow philanthropy

At ETCF, we understand the importance of the role of various professional advisors in a donor's charitable giving. We welcome the opportunity to partner with a regional network of accomplished professionals with expertise in tax law, estate planning, accounting, wealth management and financial planning

ETCF is the charitable arm of your professional advisory team, supporting you and your clients through every step of the giving process while you retain complete control of your client relationships.

We can help:

- identify your clients' charitable giving interests and goals.
- match personal charitable interests with tax planning needs.
- create and implement charitable plans integrated with major business, personal and financial decisions
- provide information on community needs and on the agencies and programs that are of greatest interest to your clients.



Why choose ETCF? Compare your options.

ETCF is a public charity, governed by a board of community leaders. We offer several advantages not available to private foundations— for example, higher tax deductibility for charitable contributions and professional administrative support. A comparison of your charitable options can be reviewed below.

Gifts-Options and Considerations	Direct Gift to Charity	Private Foundations	East Texas Communities Foundation	Supporting Organizations		
Amount Deductible						
Publicly Traded Securities	FMV*	FMV*	FMV*	FMV*		
Other Appreciated Property	FMV*	Limited to Cost Basis	FMV*	FMV*		
	Percentage Limitations					
Cash Gifts	60% of AGI**	30% of AGI**	60% of AGI**	60% of AGI**		
Appreciated Property	30% of AGI**	20% of AGI**	30% of AGI**	30% of AGI**		
Other Considerations						
Excise Tax on Investment Income	No Investment Income	1% – 2%	None	None		
Excess Business Holding Limitations	Yes	Yes	Yes	Yes		
Donor Control	Full	Legal	Advisory	Donor can be minority board member		
Anonymity	Yes	No. Must file detailed returns on grants, investments, fees, salaries, etc.	Yes. Donors and grants can be private. Foun- dation can serve as a buffer between donor and grant-seekers	Limited		
Distribution Requirement	No	Yes— 5% annually	No	No		
Incorporation, Tax Exemption, Audit/ Tax Returns, Directors/ Officers Insurance, Grants Management, Compliance	Not Applicable	Responsible for all functions; foundations less than \$3 million have average expenses ranging from 3-5%, decreasing as the assets grow larger	ETCF handles all administration and investment management with a tiered fee ranging from 1.31-2.25%, decreasing as the assets grow larger	Attached to Communities Foundation yet remains independent– fees are generally between private foundations and communities foundations		
Primary Disadvantages	Timing –Gift must be made in same year as income to maximize tax benefit	Compliance, tax reporting, annual payout requirements, tax on investment income, contribution restrictions.	Advisory vs. Ownership control	Minority control, does not eliminate separate accounting and tax reporting		
Primary Advantages	Control, family identity	Control, independence, family identity, administrative compensation permitted	Deductibility, nonprofit knowledge, flexibility, permanence, tax-free growth and no administration	Deductibility, separate board, family identity, more apparent control		

Make a Difference- Exactly As You Intend

Grants from funds held at ETCF are directed to a varierty of charitable purposes. If you are seeking a meaningful way to provide ongoing support for a charitable organization or purpose close to your heart, please consider the benefits of creating your own named fund at East Texas Communities Foundation. We welcome the opportunity to help you custom design a fund that will make a difference today and for the future—exactly as you intend.



Marieliza Martinez was one of the recipients of the Citizen's 1st Bank Perkins Family Foundation State Employees' Children's Scholarship in 2017. Pictured left to right: Kyle Penney, ETCF President, Martinez and

PARTIAL LIST OF ETCF FUNDS

Donor-Advised Funds

Anonymous Donor-Advised Fund (8) Adams Family Donor-Advised Fund Against Aging Donor-Advised Fund
Sidney and Anna Lee Allen Charitable Fund Allison Family Donor-Advised Fund Anderson-Vukelja Donor-Advised Fund Jeff and Sissy Austin Donor-Advised Fund Bagot Family Charitable Fund Glenda Barrett Charitable Fund Barbara and Billy Bass Charitable Fund Beryl Berry Donor-Advised Fund Carl and Evelyn Bochow Donor-Advised Fund Thomas W. Bochow, MD Donor-Advised Fund Marilyn Joan Brinkman Donor-Advised Fund Brad and Ann Brookshire Donor-Advised Fund Brad and Minhelle Brookshire Family Fund
Brown Family Donor-Advised Fund
Glenda and Bill Barrett Charitable Fund
Frank J. Budde and Marilyn Budde Donor-Advised

Joyce Buford Donor-Advised Fund Bullard Rotary Charitable Fund (Bullard Kids' Park) Burt Family Fund

Shirley and Don Chase Donor-Advised Fund Cordell Family Donor-Advised Fund Betty Danielson Memorial Fund for Youth Suzanne Hunt Davis Donor-Advised Fund Denarii Donor-Advised Fund Dent Charitable Fund

John Dimond IV Charitable Fund Karleen Draper Donor-Advised Fund Evans-Merrick Music Grants Fund Robert and Beth Faulkner Donor-Advised Fund Larry and Dana Fleming Charitable Fund George R. "Fritz" and Rita A. Fryer Charitable Fund Gertrude Windsor Garden Club Fund

Gerard Family Donor-Advised Fund Emily and Gerald Gibson Fund Greater Longview United Way Donor-Advised Fund Dr. and Mrs. Charles Gordon Donor-Advised Fund Joyce and Zelick Greenberg Donor-Advised Fund Gary and Lisa Gross Donor-Advised Fund J. L. Gulley, Jr. Donor-Advised Fund Roy and Helen Hallmark Fund

Brian & Jan Hancock Donor-Advised Fund Tim Hayward Medical Lecture Fund Hurst Family Fund Presley C. and Virginia B. Hudson Donor-Advised

Fund Hurst Family Charitable Fund

H.T. and Laura Hyde Charitable Fund Jackson Family Charitable Fund Jasper Family Donor-Advised Fund Kalos Foundation

Kashanebo Charitable Donor-Advised Fund Karen Faulkner Key Donor-Advised Fund Elizabeth Faulkner Kirwan Donor-Advised Fund Legg Family Donor-Advised Fund Lowery Donor-Advised Fund Lujan Family Charitable Fund Jack and Glenda Mann Donor-Advised Fund Mauldin Family Donor-Advised Fund

Mauldin Family Donor-Advised Fund
McCook Family Giving Fund
Michael and Fritter McNally Donor-Advised Fund
McSwane Family Charitable Fund
Vicki and Tony Morgan Charitable Fund
Stacy and Reid Martin Family Charitable Fund
F. William and Mary Jo Martin Donor-Advised Fund
Niblack Charitable Fund
Niblack Charitable Fund

Nichols Family Donor-Advised Fund LeGrande and Cassandra Northcutt Donor-Advised

Olivia Smith "For Good" Donor-Advised Fund Louis and Peaches Owen Donor-Advised Fund Julie and Terry Pace Charitable Fund Pangburn Charitable Fund William Pirtle Donor-Advised Fund Rex and Janice Pritchard Charitable Fund Raabe Family Charitable Fund

Ramey Family Donor-Advised Fund Riehm Family Donor-Advised Fund Riestenberg Family Charitable Fund Cynthia and Whit Riter Donor-Advised Fund Ken and Joyce Roddy Donor-Advised Fund Sam Roosth Foundation Fund Scholtes Family Charitable Fund Bunnie Schulz Memorial Fund R.F. & Jessie Shaw Foundation Fred and Carol Smith Family Donor-Advised Fund Pam and Thomas Smith Donor-Advised Fund Frances D. Swann Donor-Advised Fund Linda R. Thomas Donor-Advised Fund Ashley Prothro Trant Charitable Fund Harry and Gail Wallace Donor-Advised Fund Cecil and Bernie Ward Family Donor-Advised Fund Amy and Tom Woldert Donor-Advised Fund Kim and Greg Wright Charitable Fund Youth Challenge Memorial Fund

Donor-Designated Funds

American Freedom Museum Designated Fund Sara-Catherine Shirley Memorial AMBUCS Scholarships

The ARC of Smith County Designated Fund Bergfeld Park Fund Bethesda Health Clinic Designated Fund Brownsboro ISD Education Foundation

Budde Family Designated Fund Janette L. Collard Faith Baptist Church Designated

Choir School of East Texas Designated Fund Dennis and Terry Darryl Temple Beth El Donor Designated Fund

Carolyn F. Hyman Fund Literacy Council of Tyler Donor Designated Fund Luther's Children Educational Fund Marvin United Methodist Church Foundation, Inc.

Designated Fund
PATH Building Fund
Smith County Bar Foundation Designated Fund

D. Coulter Templeton Fund Therapet Funds Tributary Retreat Center Donor Designated Fund John Wingate Truitt Log Cabin Fund

City of Tyler Park Foundation
Winnsboro Community Resource Center Designated Fund

Nonprofit End wment Funds*

American Freedom Museum Endowment Fund Dermatology Associates of Tyler Minority Scholar-ship Fund for All Saints Episcopal School of Tyler Alzheimer's Alliance of NE Texas, Inc. Endowment

The ARC of Smith County Endowment Fund Azleway Endowment Fund
C.C. and Brenda Baker Endowment for PATH

Bethesda Health Clinic Endowment Fund
Boys & Girls Club of East Texas Endowment Fund Endowment Fund for the David G. Braithwaite Chair in Biochemistry for the benefit of the University of

Texas at Tyler A. M. and Lillian Brown Memorial Fund Cancer Foundation for Life Endowment Fund Children's Village Endowment Fund The Children's Park Endowment Fund

Camp Tyler Outdoor School Endowment Fund Discovery Science Place Endowment Fund Edwards Family Endowment for Tyler Family Assistance Center at First Baptist Church Edgewood Heritage Park Permanent Endowment Kevin and Kelly Eltife Scholarship Fund for Texas

College East Texas Communities Foundation Administrative Endowment Fund

East Texas Crisis Center, Inc. Endowment Fund East Texas Symphony Orchestra Endowment Fund

John Evans Endowment for the Benefit of the East Texas Symphony Orchestra Association
First Baptist Downtown Missions Ventures Endowment Fund

Greater Longview United Way Endowment Fund Habitat For Humanity Of Smith County, Texas Endowment Fund

Helen Graham Endowment for Hospice of East Texas

Historic Tyler, Inc. Endowment Fund Hospice of East Texas Endowment Fund Heart of Tyler Endowment Fund Ben E. Jarvis Endowment Fund Junior League of Tyler Beverly Beaird Scholarship

Endowment
Kid Reach of MHA/Greater Tyler Endowment Fund Lindale ISD Education Foundation Endowmen

Lighthouse for Christ Mission Endowment Fund Lindsey Police and Firemen's Endowment Fund Literacy Council of Tyler Adult Literacy Endowment

Longview Faithful Shepherd Foundation Meals on Wheels Endowment Fund Barre and Gene Monigold Fund Martin Family Fund for the United Way of Tyler/ Smith County

Nacogdoches Area United Way Endowment Fund Newgate Mission Endowment Fund PATH Endowment Fund Riter-Beaird Endowment Fund for East Texas Crisis

Jerald B. Sanford Gregg County Animal Shelter Endowment
Tyler/Smith County Juvenile Attention Center

Endowment Fund Smith County Bar Foundation Endowment Fund

Mary John Spence Endowment
South Tyler Rotary Foundation Endowment
Bill R. Swetmon Educational Endowment Fund Mr. & Mrs. Bob Herd Fund

The Texas Chest Foundation Funds Tyler Civic Theatre Endowment Fund Therapet Endowment Fund Tab and Bonnie Beall Tyler ISD Foundation
Endowment

Tyler ISD Foundation Endowment Fund Frances Cowan Gibson Tyler ISD Fine Arts

Endowment Tyler ISD Foundation Maland Scholarship Endow-

John L. and Mary M. Tracy Endowment Fund for

Azleway

John L. and Mary M. Tracy Endowment For East

Texas Crisis Center
John Wingate Truitt Log Cabin Endowment Fund Trinity School of Texas Endowments
Texas Chest Foundation Unrestricted Fund Tyler Day Nursery Endowment Fund Tyler Rotary Foundation Endowment Fund
University of Texas at Tyler Foundation Endowment Funds

United Way of Tyler/Smith County Fund Winnsboro Center for the Arts Endowment Windridge Therapeutic Equestrian Center of East Texas Endowment Fund

Women's Fund of Smith County Sustaining Fund

Scholarship Funds

Art Excellence Scholarship Fund Partners in Arts Scholarship Fund Barbara Bass Early College Scholarship Fund Brook Hill Founder's Scholarship Fund David G. and Jacqueline M. Braithwaite Scholarship in Chemistry

David G. and Jacqueline M. Braithwaite Scholar-ship in Medicine, Biotechnology and Veterinary Medicine

Jacqueline M. Braithwaite Scholarship Fund for the benefit of the TJC School of Nursing

David G. and Jacqueline M. Braithwaite General Scholarship Fund Scholarship Dr. Elbert H. Caldwell Scholarship Fund Sharyland Utilities Scholarship Fund Adam Carroll Scholarship Fund

Citizens 1st Bank/Perkins Family Foundation State Employees' Children's Scholarship Fund Frances Cowan Gibson Fine Arts Scholarship Don Cowan Music & Performing Arts Scholarship

Martha J. Critchfield Women in Finance Scholarship

Earl Campbell Tyler Rose High School Scholarship Helen Elbert Scholarship Fund Roy & Betty Erickson Scholarship Fund East Texas Geological Society Scholarship Fund Alex Fleming Infinity Scholarship Fund Winifred K. George Scholarship Fund Juliette Low's Amazing Girls Scholarship Fund Jean and Jim Gulley Texas Tech Scholarship Carroll and Casey Gurganus Scholarship Richard B. and Mary Lou Hamm Scholarship Fund Jackson Huse Scholarship Fund Kathy's Kids Scholarship Fund Tim King Memorial Scholarship Fund Velma Lemons Scholarship Fund Lauren Lewis Memorial Scholarship Fund Allen and Nancy Locklin Scholarship Fund Christopher Lyon Memorial Scholarship Fund Michael J McCormick Scholarship Fund Mark W. Allen Memorial Scholarship Fund Sidney Rex Moughon Scholarship Fund Frederick Michael Nachman Memorial Scholarship

Gary Neel Memorial Scholarship Endowment Rhonda Penry Scholarship Fund
Peace Officers and Firefighters Scholarship Fund
Glenn and Vivian Prater Memorial Scholarship Fund Ben and Florine Ramsey Scholarship Fund Leslie Reid Memorial Scholarship Fund Retail Merchants Association Scholarship Fund Smith County Baptist Minister Scholarship Fund Kristen & Joey Seeber Scholarship Fund Don Stevenson Memorial Scholarship Gladys and Thomas "T.B." Stewart Scholarship

Natural Gas Society of East Texas Scholarship

Gladys and Thomas "T.B." Stewart Texas College Scholarship

The Gerald and Charlie Stoker Memorial Scholarship Fund

Texas Rose Festival Scholarship Fund
Tyler Citizens Police Academy Alumni Association Scholarship Fund
Vision for Your Future Scholarship

Whitehouse Young Farmers Scholarship Sherilyn A. Willis MD Medical Scholarship Fund A.D. and Mary Winston Scholarship Fund

Field of Interest Funds

Arts East Texas Field of Interest Fund Baxter Family Charitable Fund Roy & Betty Erickson Charitable Fund for Nursing East Texas Giving Day Fund
East Texas Human Needs Network Fund Endowment Fund for the Benefit of the East Texas Symphony Orchestra Association and the University of Texas at Tyler for the Braithwaite Performing Arts Program Mrs. AD Francis Endowment Fund
The Hometown Garden Fund
Hope for Africa Charitable Fund
Macy Chenevert Memorial Fund for Courageous

Youth Burt and Nancy Marans Charitable Fund Edwin A. "Blue" and Janice Owen Miller Charitable

Northeast Texas Public Health District Fund Oil Patch Benevolence Fund

Shine Your Light Community Campaign
Gladys and Thomas "T.B." Stewart Community Education Fund

Tyler Library Foundation Fund We Back Our Law Enforcement Fund Women's Fund of Smith County Endowment

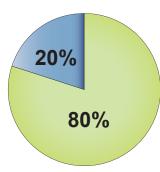
^{*}Some nonprofit endowment funds may permit the beneficiary organization to access principal under certain circumstances. Please call if you have questions prior to making a gift to one of these existing funds. Complete list available online http://etcf.org/donors/donor-resources/current-list-of-etcf-funds/

Investments

Strategy: East Texas Communities Foundation's investment strategy is designed to provide a predictable and stable return for grant-making, while maintaining the purchasing power of the Foundation's assets over the long-term. The Foundation's goal is to enable our donors to achieve both their philanthropic and financial objectives

Portfolios: In order to meet the philanthropic objectives of various funds, donors can recommend one of six professionally-managed investment portfolios. Donors may select an actively-managed investment portfolio or a portfolio of passive index funds following one of three investment strategies as described below.

CONSERVATIVE

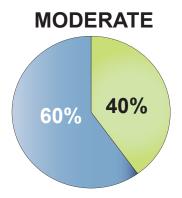


Objective: preservation of capital and maintenance of purchasing power

conservative

80% Bonds 20% Equities

The conservative portfolio is recommended for funds which are expected to distribute income and principal in the short-term. Any distributions made from funds invested in the conservative portfolio will likely include "principal" distributions.

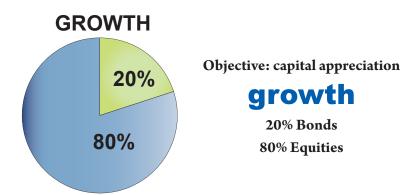


Objective: maintain purchasing power and provide growth of capital and income

moderate

40% Bonds 60% Equities

Long-term funds such as nonprofit endowment funds and scholarsh p funds are typically invested in the Moderate Portfolio to meet annual distribution requirements and growth for the future.



Recommended for endowed or non-endowed funds which desire a higher potential spending rate and are willing to endure a higher level of volatility.







Our investment committee, made up of community leaders, works with a team of professional investment advisors to guide the investment strategy of the Foundation. Committee members are:

- James Richard Allen, CPA, Shareholder, Henry and Peters, P.C., *Investment Chair*
- Douglas G. Bolles, Executive Vice President, Southside Wealth Management, *Advisory Member*
- Bob Dyer, Vice-Chairman & CEO, BTH Bank
- Steve Roosth, President, Roosth Production Company
- Alan Roseman, CPA, Roseman Wealth Advisors
- Scott Terry, Retired Investment Advisor
- A.W. "Whit" Riter, III, President, Riter Management Co., L.C.
- Thomas M. Woldert, Co-Owner, RE/MAX Tyler

Interested in recommending your investment advisor?

Donors creating funds with balances of \$500,000 or greater, may recommend the funds be invested with an outside manager. ETCF's Investment Committee works with outside investment advisors to help donors reach their charitable goals.

FINANCIAL HIGHLIGHTS

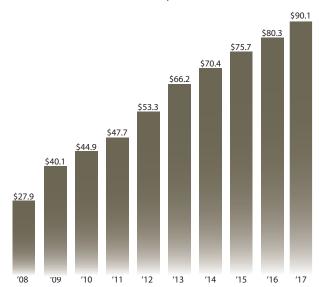
Year Ending December 31, 2017

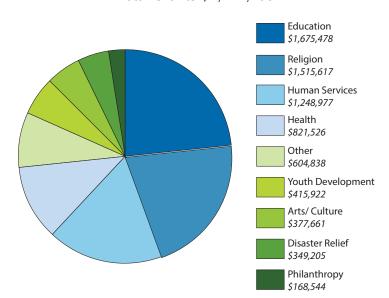


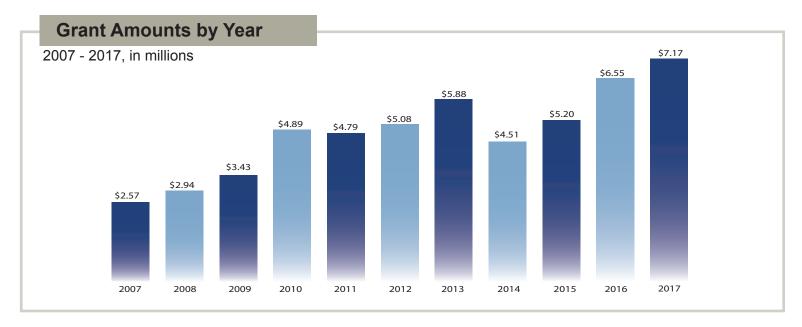
2008 - 2017, in millions

GRANTS

Total Grants \$7,177,768







2017 Number of Funds by Type

Donor-Advised Funds103
Nonprofit Agency Funds82
Scholarships
Donor-Designated
Field-of-Interest
Project2
Unrestricted1

2017 total funds: 297

Executive Committee



Executive Vice President Southside Bank Board Chair



Tony Morgan
Founding Partner
Gollob Morgan Peddy
& Co. P.C.
Vice Chair/ Governance Chair



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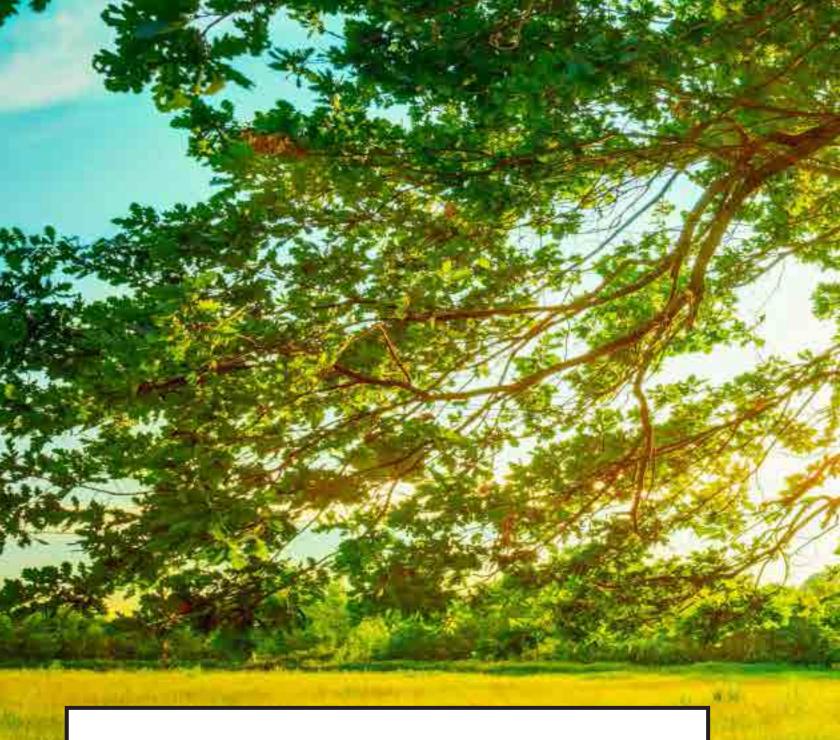
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